



*XXI April International Academic Conference  
on Economic and Social Development*

**EACES Workshop “Public Procurement in Central and Eastern  
Europe and Russia”**

Higher School of Economics, Moscow  
Armyanskiy Pereulok 4, bldg. 2, room 418  
9 April 2020

**09:00 - 09:30 - Registration**

**09:30 – 11:30 – Invited speaker:**

Juraj Nemec, Masaryk University & Matej Bel University

Factors Determining Efficiency of Public Procurement in Slovakia (and in Central and Eastern Europe Region)

Chair: Andrei Yakovlev, Higher School of Economics

**11:30 – 12:00 – Coffee break**

**12:00 – 13:30 – Session 1. Corruption in Public Procurement**

Chair: Juraj Nemec, Masaryk University & Matej Bel University

*The Typology of Agency Models of Corruption and the Totalitarian Corruption Case*  
Andrei Ivanov, Graduate School of Management at St. Petersburg University

*Case Czech Republic: Systemic Corruption in Public Procurement. How to Deal with it?*  
Ivan Langr, Charles University in Prague

*Identifying Bid Leakage in Procurement Auctions: Machine Learning Approach*  
Alexander Nesterov, St. Petersburg School of Economics and Management

Discussants: Michael Placek, Andrei Yakovlev

**13:30 – 15:00 – Lunch**

**15:00 -16:30 – Session 2. Public Procurement and Firm Development**

Chair: Michael Placek, Charles University

*Temporary Partnership and Subcontracting: Pre- vs Post-award Outsourcing in Public Procurement*

Riccardo Camboni, University of Padova

*Political Power and Entry Barriers for Outsiders at the Regional Public Procurement Markets in Russia*

Pavel Pronin, Higher School of Economics

*The Effect of Set-aside Auctions on Firm's Growth*

Gegam Shagbazian, University of Padova

*Purchases from Small and Medium-sized Enterprises: Competition against Non-market Conditions*

Dzhamiliya Sozaeva, Unified Electronic Trading Platform

Discussants: Paola Valbonesi, Elena Podkolzina

**16:30 – 17:00 – Coffee break**

**17:00 – 18:30 – Session 3. Buyer Experience and the Design of Procurement Process**

Chair: Elena Podkolzina, Higher School of Economics

*Experience in Public Procurement*

Nikita German, Higher School of Economics

*Adaptive Reserve Prices in French Timber Auction*

Pavel Andreyanov, Higher School of Economics

*Bidding on Price and Quality: An Experiment on the Complexity of Scoring Auctions*

Paola Valbonesi, University of Padova & Higher School of Economics

Discussants: Juraj Nemec, Andrey Tkachenko

**18:30 – End of Workshop**